

Best Risk Management Solution

Numerix

Numerix wins the best risk management solution category in the inaugural WaterTechnology Asia Awards, thanks to its widely used Numerix Oneview offering, an enterprise pricing and risk management platform. Numerix is no stranger to the winners' circle at *WaterTechnology's* various awards programs: The New York-based risk specialist won the best sell-side credit risk product in the 2019 Sell-Side Technology Awards and the best buy-side risk management product at last year's Buy-Side Technology Awards.

With the ability to handle both complex products and high-volume instruments, Numerix Oneview underpins key risk and profit-and-loss (P&L) functions for firms' trading operations. It is designed to offer flexibility to its users and, through the use of various modules, different business units can build adaptive and high-performance environments to suit their specific needs. What makes Oneview unique is that it provides a broad perspective across a user's entire derivatives business, helping clients make the right business and investment decisions when they matter most.

Stephen Cheng, managing director of sales, North Asia at Numerix, describes how the firm works directly with clients to adapt its offerings to the needs of the market. "Clients might come to us as they would like to enter the derivatives business and find a way to launch new products quickly—this could be for equities, commodities or hybrid instruments," he says. "Often, their core system would not be able to support their needs. One of the strengths of Numerix is being able to help users launch new products quickly. Going back several years, Numerix made it a strategic priority to adopt a flexible API strategy and open its analytics through multiple integration options. This has made it easier than ever for firms to integrate the solution needed into any core or downstream system and to come to market quickly with new products."

Erdem Özgül, managing director, South Asia at Numerix, says that "with cost-cutting and an increase in regulatory drivers, firms are now actively investing in technology to transform their client risk monitoring and management capabilities." He believes that this is a market where Numerix can provide customized pricing, risk and valuation services to help capital markets firms better serve their own clients. "As we continue to leverage our Amazon Web Services (AWS) infrastructure and Oneview microservices architecture, we see institutions moving away from traditional monolithic systems approaches to full service offerings like ours, where clients can subscribe to various modules and services like a utility," Özgül says. "Because of our cloud-native infrastructure, we are well positioned to provide this kind of offering to the market."



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